



Charlton Group Inc

A global company providing global solutions



Where do you want to be?

Opportunities abound. The global marketplace is open to every company that can provide the right product for the right customer. But where does your company fit in? How do you connect with buyers and position your business for growth and success?

We can take you there, wherever it is you want to go. A global network of Charlton Group clients in North American, European and Asia Pacific markets all recognize the real value that our services provide. **We uncover opportunities and guide our clients to success** with superior representation and project management support.



Our worldwide network of local representatives can open new doors for you. The Charlton Group's highly skilled, well-trained sales force understands the many facets of business, engineering and manufacturing. We speak the language of local markets and have a relationship with representatives on every continent.

As a Charlton Group client, you'll never be alone. Our depth of services provides **the support you need for every new opportunity.** Years of experience with business development and program management helps clients to secure new business and profitably deliver the right product to satisfied customers.



We can take you there.

Anywhere you want to be. To grow and prosper in a global marketplace, business owners need both skills and opportunities. Charlton Group clients benefit from both our depth of services and our global network. We're committed to your success along every step of the way.

Whether your business is new to the market or has many years of experience, representation by the Charlton Group is **much more than closing a sale**. We seek to understand your products and manufacturing processes, align them with the best opportunities, contact potential customers, then provide the services you need for success.



Our business development teams guide clients toward anticipating their customer's most important requirements, assist with developing deliverable solutions, and **become your liaison with local project management support**. These real, value-added services allow Charlton Group clients to focus on their core business needs: production, delivery and profitability.

With representatives in all major markets, years of experience, a worldwide network and value-added services to ensure your success, **we can take you there**—wherever it is you want to be.



We can open new doors for you.

To uncover great opportunities, your business needs a great network. That's where the Charlton Group shines. As one of the world's largest representation specialists in the automotive industry, we know more people and interact with more clients and their customers more often than any other. We are positioned throughout the globe—with skilled support who not only have years of customer service expertise but also strong technical backgrounds.



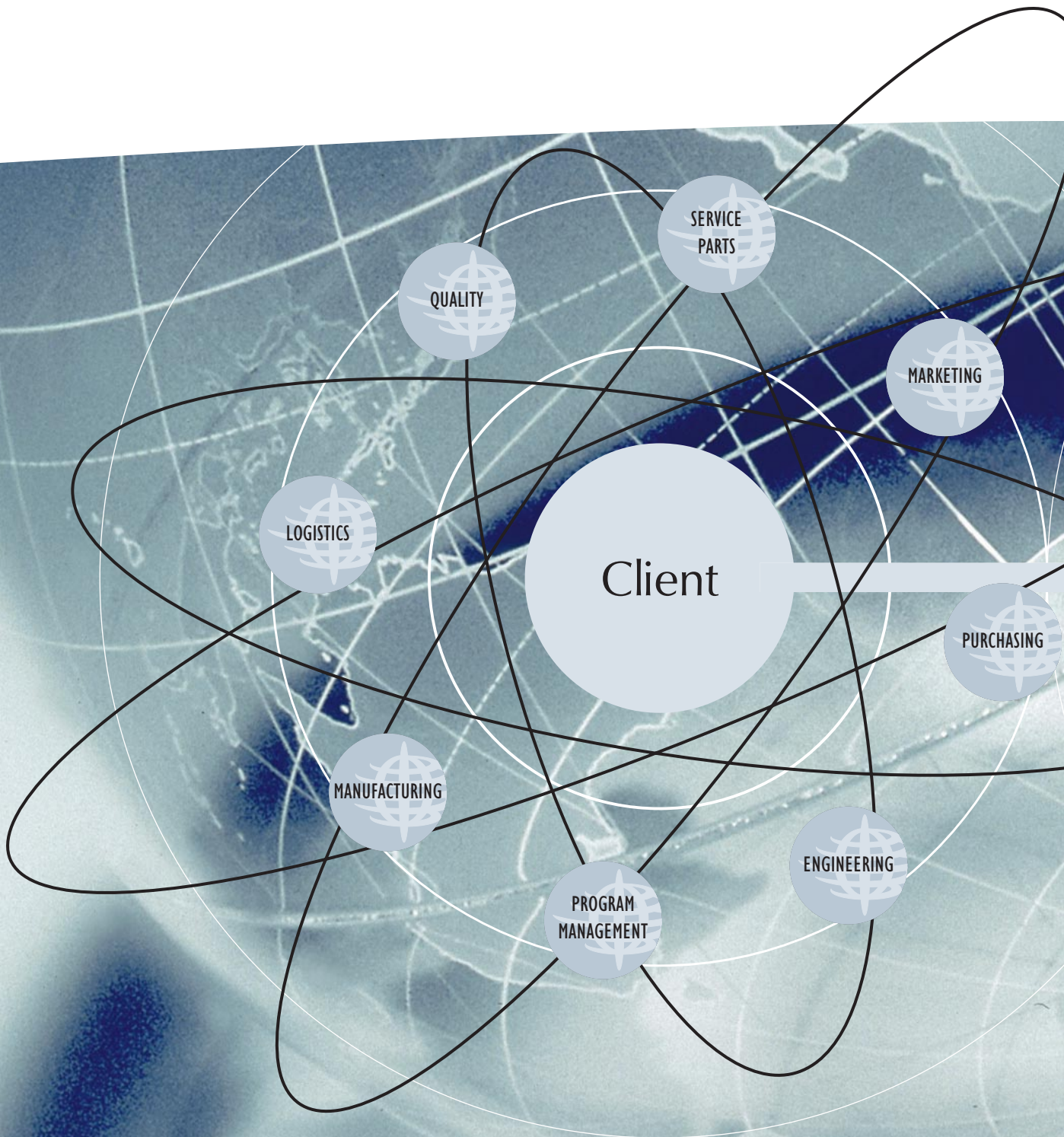
We have built valuable relationships with all the top OEMs and hundreds of tier suppliers for nearly three decades, so we can reduce your sales expense with **higher value appointments and improved closing ratios**. Once the doors are open, our engineering-based sales team is experienced in all automotive product areas and can speak confidently as your local representative.

Global reach, great networks, technical expertise, local knowledge—this is what enables Charlton Group to open new doors for you. Our depth of services will help keep those doors open for **years of successful growth**.



We can provide the support you need.

You'll never be alone. Charlton Group services can provide the support you need to stay on the right track for success. Our work with supplier development helps clients with each step: qualifying, bidding, product design, manufacturing, assembly, warehousing, delivery and continuing operations.



Our specialists in program management and advanced product quality planning help clients develop practices and processes that **deliver products to their customer's satisfaction**. Associations with warehousing and logistics specialists keep the supply chain flowing. And an engineering-based sales team can work in the local language to address problems and implement changes.

Grow your business with the right products for the right customers. Keep it growing with business development, product quality and logistics management. As a Charlton Group client, you're never alone, because the support you need is there at every step of the way.



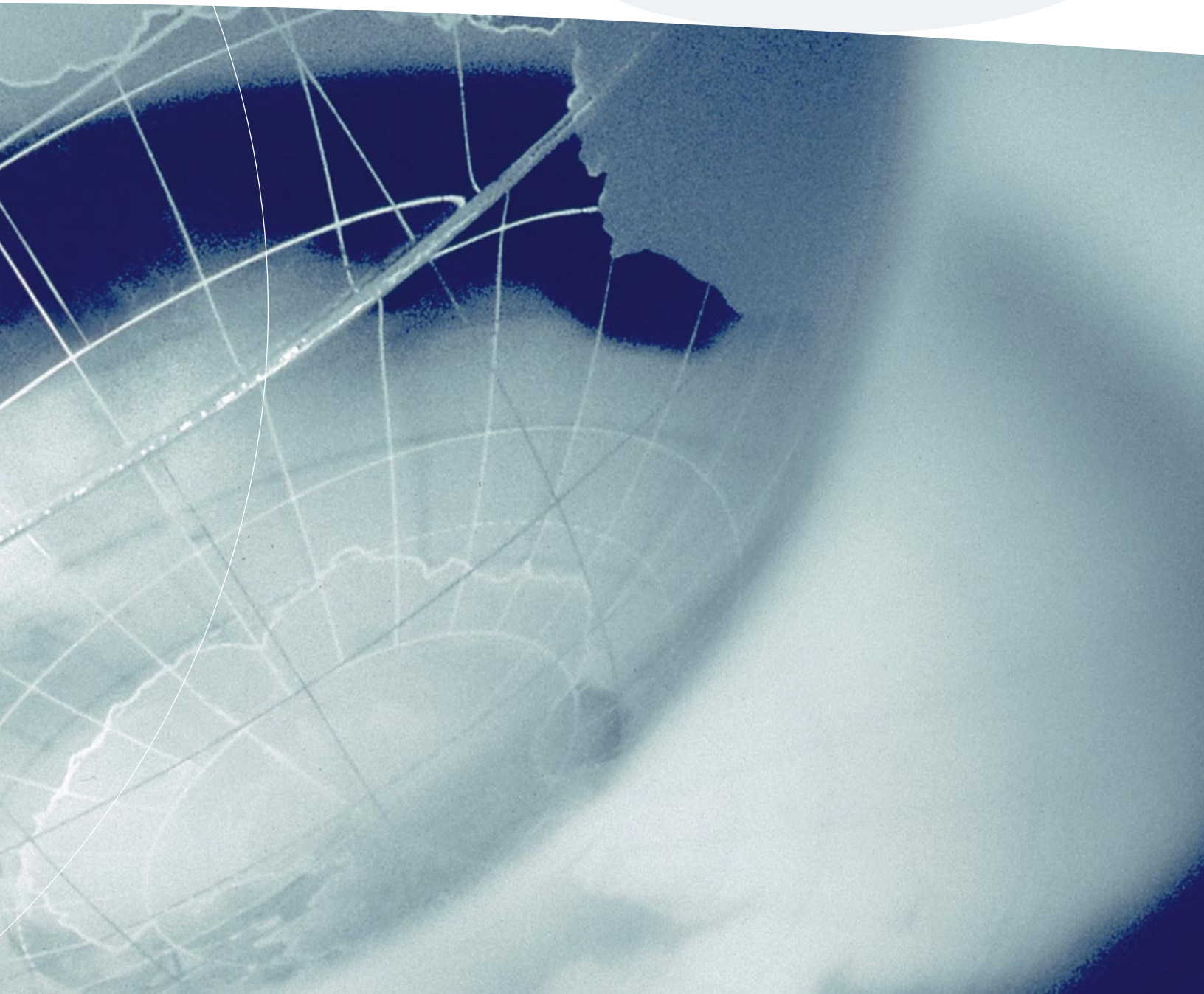
Customer

Let us take you there.

From the first handshake to years of business success, representation by the Charlton Group can open more of the right doors faster and keep them open with local support in worldwide markets. Clients on every continent have realized the real value that our services provide. **Are you ready to position your business for growth and success?**

You'll have a great advantage with the business development and project management services that the Charlton Group offers. **A world of opportunities awaits.** Wherever you want to be, we can take you there. Contact a Charlton Group representative at 586.775.2900.







Charlton Group Inc

24000 Greater Mack Avenue
St. Clair Shores, MI 48080-1408 USA
Phone 586.775.2900 Fax 586.775.8170

A global company providing global solutions

www.ctcharlton.com